



**Infrastructure/Project Finance Services**

Our infrastructure/Project Finance Division is headed by Mr Themba Langa, who has extensive experience in commercial, corporate and tax matters. He has dealt with numerous commercial projects involving established mining and banking houses, media/telecommunications companies and community led initiatives, with particular focus on the funding and structuring of transactions that pursue empowerment opportunities.

We have developed a deliberate focus, competence and experience in this area of law, making us suitable to be considered as transaction advisors particularly in:-

### **Infrastructure banking**

We provide the structuring and financing of the establishment of infrastructure banking facilities, such as ATMs, in townships and rural areas. We develop financial models that are beneficial to the acquiring bank, the financier and the project company. We also secure other self-service applications.

### **Healthcare**

We acquire finance for the purchase, leasing or financing of hospital equipment, such as x-ray, intensive care machinery etc. The finance model is informed by the budgetary milestones of the project, and we further secure IT support service for continual support service for healthcare practitioners as well as to maintain the quality of the investment.



### **Construction**

Contractors to government projects are usually faced with finance hurdles that generally can be addressed by providing finance to the contractor and underwritten by government so as to enable progress on the infrastructure projects to proceed, as well as the provision of finance to government to fund their projects.

## Transport

Financing transport infrastructure is informed by the cost structure of various financing models. Where the government's involvement is unavoidable the dynamics are difficult from a PPP where a balance has to be achieved between private company profitability and public sector's level of financial involvement.

## Urban renewal

The commercial revitalisation in central cities and older suburbs and townships is a necessity for a strong local economy. The financing model would be determined by whether it is in respect of office and industrial properties or whether it is a job-centred economic development or an industrial retention initiative designed to respond to the needs of local businesses.



## Logistic Finance

The government creates a conducive environment for both commerce and corporate as well as small and medium enterprises. This business environment usually requires interventions to alleviate the pressure caused by the process and a need to soften the bureaucratic burden that private companies and small to medium entrepreneurs have to endure. Various finance models have been designed to provide momentum to government initiatives as well as to ensure that entrepreneurial businesses remain sustainable.